SCAN-BANK

zeendoc Folio1

A New Revenue Stream for Channel Partners

Your clients already generate scans. Now get paid for every one.

Powered by Zeendoc CS26

SCAN-BANK is an exclusive rebate programme that pays channel partners and dealers a cash return for every document their clients scan through Zeendoc CS26 — Folio1's European cloud document management platform. There is no competing programme in the UK market.

THE PROBLEM	THE RISK	THE SOLUTION
For 20 years, MPS contracts have generated millions of client scans — with zero payment to the dealer.	Competitors with SCAN-BANK accounts will use it offensively to undercut your pricing on renewals.	SCAN-BANK converts every scan into recurring cash. Open an account and start earning immediately.

How SCAN-BANK Works

1 Open an Account	Register with Folio1 to open your SCAN-BANK account. Sole-source in the UK — no account means no earnings, ever.
2 Make Deposits	Recommend Zeendoc CS26 to your clients. Each client signed up to CS26 is a 'deposit' in your SCAN-BANK.
3 Earn Interest	Receive an upfront annual bonus payment plus an ongoing rebate for every scan your clients generate.

Two Licence Types — Right-Fit for Every Client

TYPE A — Standard

General office document management. For clients who want to digitise, manage approvals, and reduce paper across their business.

TYPE B — High Volume

For organisations processing large quantities of invoices, delivery notes, or logistics documents. Higher scan volumes, higher rebate tier.

Low Risk. Flexible Commitment. Try Before You Buy.

1-Month Trial
Evaluate CS26 in your client's own environment for 30 days. Step back for a nominal set-up fee — no lock-in.

1-Year Subscription
Annual licence, unlimited users, no per-seat pricing. Renews simply — no headcount renegotiation.

Your Risk Profile
Test pack delivered in 3 working days. You select the licence type. Clients who trial convert — and stay.

Indicative Earnings — Type A Standard Rebate

£600	£1,200	£1,800	£2,400
1,200 docs p.a. (0.5 GB)	3,000 docs p.a. (1.5 GB)	6,000 docs p.a. (3.0 GB)	12,000 docs p.a. (6.0 GB)

Rate: 3p per scan (Type A). Effective rate 4.00p/scan all-in including annual upfront bonus. Type B (Logistics/Sales) earns significantly higher margins.

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The Strategic Logic: Works Both Ways

■ Defensive — Protect What You Have	■ Offensive — Take What Isn't Yours Yet
• Every client placed on CS26 becomes harder for a competitor to take.	• Spot a fleet account held by a competitor? Recommend CS26 first.
• Your MPS economics with that client are superior to any rival's — permanently.	• Once the client signs, you inherit superior economics for the next round.
• You saved the client money. That creates loyalty that cannot be bought.	• Dealers without SCAN-BANK accounts are exposed. Covered dealers are hunting.

Why Zeendoc CS26?

✓ **European Data Sovereignty**	Hosted exclusively in France under EU/French law. No US CLOUD Act exposure. Critical for regulated-industry clients.
✓ **Unlimited User Licensing**	One flat licence — no per-seat uplift risk. Scales freely as your client grows.
✓ **ABBYY Vantage OCR Engine**	Enterprise-grade AI-driven intelligent document processing with full EU-language multilingual capability.
✓ **600,000+ Users**	Proven at scale across European enterprises. Battle-tested reliability your clients can rely on.
✓ **e-Invoicing Mandate Ready**	France's CTC mandate is live from 1 Sep 2026. Germany's ViDA mandate follows 2028. UK VAT e-invoicing confirmed 1 April 2029. Clients trading cross-border face compliance pressure now. Zeendoc converts existing PDFs to compliant Factur-X — no accounting system replacement required.
✓ **Scan Bank Revenue Layer**	The only DMS platform in the UK market with an integrated dealer rebate programme built in.

Get Started in Three Steps

Step 1
Contact Folio1 to open your SCAN-BANK account

Step 2
Select licence type and install the dealer test pack

Step 3
Start recommending CS26 and start earning — immediately

Ready to open your SCAN-BANK account?

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SCAN-BANK is an exclusive programme operated by Folio1 Solutions Limited. Folio1 is the exclusive UK agent for Zeendoc CS26 (CS Group, France). All figures are indicative based on stated rebate rates. Programme terms apply.